Financial Review of the Global Oil and Natural Gas Industry: 2023

Petroleum and Liquid Fuels Markets Team

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Background

- The upstream analysis focuses on the financial and operating trends of 175 global oil and natural gas companies (called *the companies* or *the energy companies*), and the downstream analysis focuses on 42 companies (called *the refiners*).
- The data come from the public financial statements each company publishes, which a data service (Evaluate Energy) aggregates for ease of data analysis.
- For consistency, we kept an energy company's assets that were acquired by another company in the group in 2014 or later in the data for the previous years.
- Several charts show comparisons between energy companies and the U.S. manufacturing industry. We collected the data from the U.S. Census Bureau's Quarterly Financial Report.

Note: A full list of the companies included and a glossary of terms begin on slide 26.



Key findings for 2023

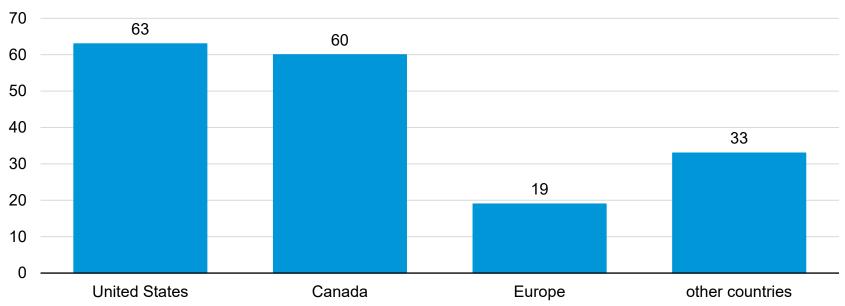
- Brent crude oil daily prices averaged \$82.18 per barrel in 2023—17% lower than in 2022.
- Among the upstream companies, combined petroleum liquids production increased 4% in 2023 from 2022, and natural gas production decreased less than 1%.
- Cash from operations decreased to \$678 billion in 2023—21% lower in real terms than in 2022.
- Exploration and development spending was 27% higher in real terms in 2023 from 2022.
- The energy companies reduced net debt by \$38 billion and allocated \$89 billion to net share repurchases in 2023.
- Refiners' earnings per barrel processed decreased on average in all regions in 2023.
- Capacity utilization among refiners in Asia Pacific increased substantially in 2023.



Upstream Companies

Most company headquarters included in our study are in the United States and Canada

Geographic distribution of global oil and natural gas company headquarters, 2023 number of companies



Data source: Evaluate Energy data of companies with publicly available financial statements

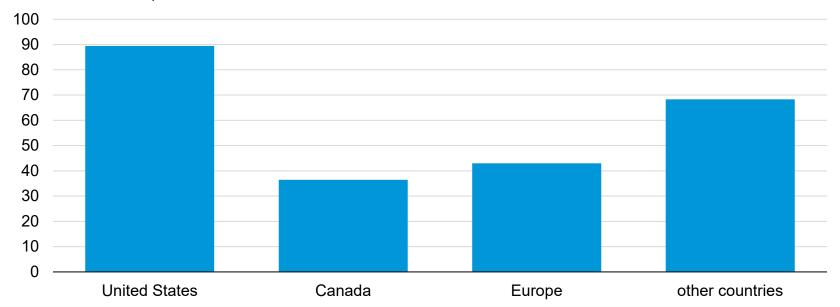
Note: *Other countries* refers to Argentina, Australia, Bermuda, Brazil, Cayman Islands, Chile, China, Colombia, India, Indonesia, Japan, Mexico, New Zealand, Pakistan, Tanzania, and Thailand.



In this study, most global oil and natural gas company proved reserves were held by companies in the United States

Proved reserves of global oil and natural gas companies by region of headquarters, 2023

billion barrels of oil equivalent



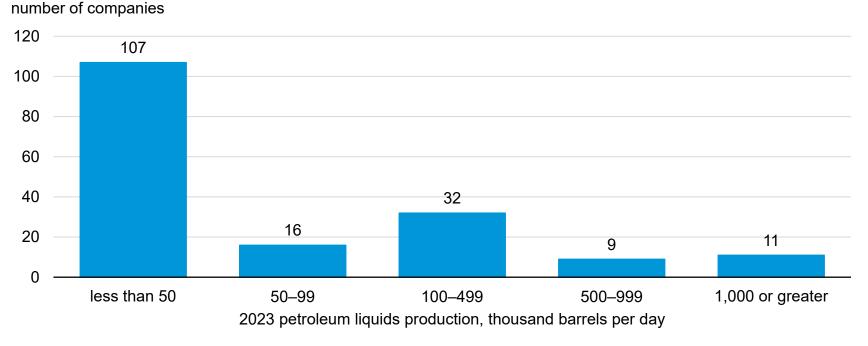
Data source: Evaluate Energy data of companies with publicly available financial statements

Note: *Other countries* refers to Argentina, Australia, Bermuda, Brazil, Cayman Islands, Chile, China, Colombia, India, Indonesia, Japan, Mexico, New Zealand, Pakistan, Tanzania, and Thailand.



About 61% of the companies produced less than 50,000 barrels per day in 2023

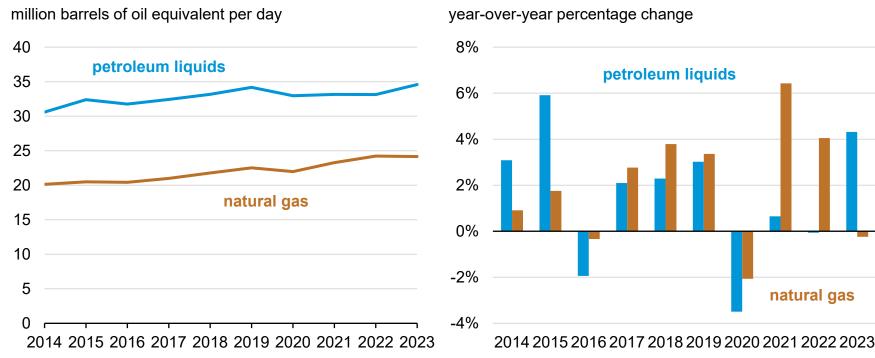
Distribution of companies by volume of petroleum liquids produced, 2023





Petroleum liquids production increased, and natural gas production decreased slightly from 2022 to 2023

Petroleum liquids and natural gas production, 2014–2023

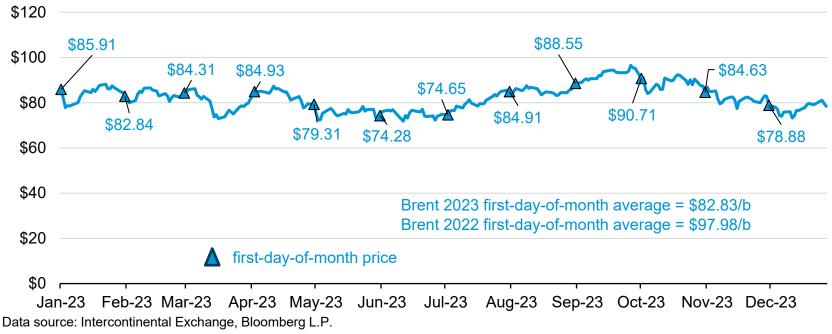




The SEC requires companies to value proved reserves based on an average of the prices on the first day of each month

Brent crude oil front-month futures prices, 2023

dollars per barrel (b)

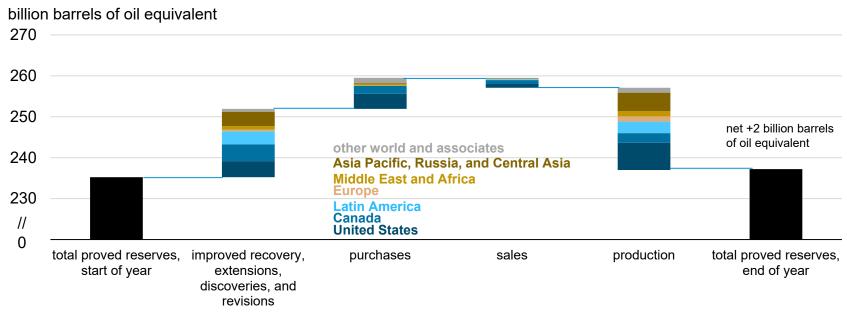


Note: SEC = U.S. Securities and Exchange Commission



After net purchases and production, the companies added 2 billion barrels of oil equivalent to proved reserves in 2023

Change in proved reserves from beginning to end of year, 2023



Data source: Evaluate Energy data of companies with publicly available financial statements

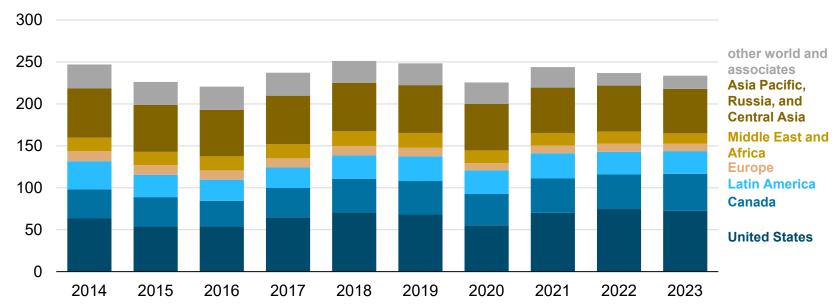
Note: Mergers and acquisitions between companies may affect net reserve changes for the year and comparisons between years. Purchases are the volume of proved reserves gained by the purchase of an existing field or property. Sales are the volume of proved reserves deducted by selling an existing field or property.



Proved reserves increased the most in Canada and decreased the most in the Middle East and Africa from 2022 to 2023

Proved reserves by region, 2014–2023

billion barrels of oil equivalent



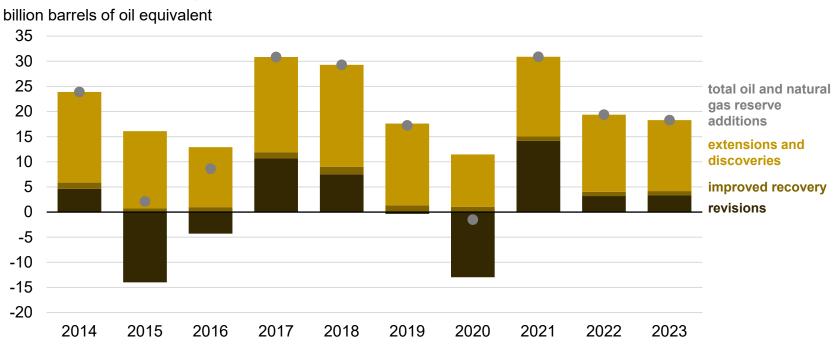
Data source: Evaluate Energy data of companies with publicly available financial statements

Note: Mergers and acquisitions between companies may affect net reserve changes for the year and comparisons between years. *Other world and associates* includes the regions outside the ones identified in this figure and reserves held by associate companies regardless of location.



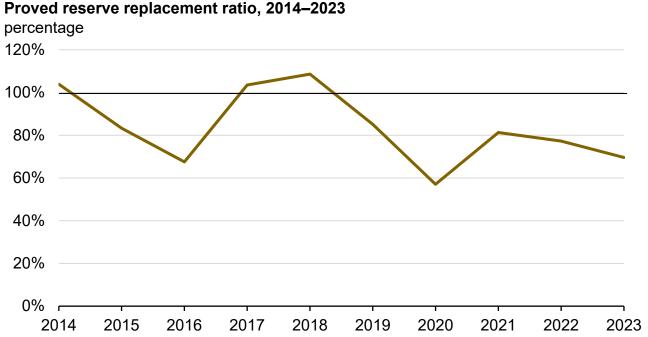
Proved reserve additions for petroleum liquids and natural gas totaled 18 billion barrels in 2023

Proved reserve additions, 2014–2023





Excluding revisions, the companies replaced 70% of their production through organic proved reserve additions



The proved reserve replacement ratio measures the amount of proved reserves a company added compared with the amount it produced that year.

A proved reserve replacement ratio higher than 100% means it discovered more reserves that year than it produced, adding to its resource base and future potential production.

Excluding revisions, the energy companies had a reserve replacement ratio of 70% in 2023. Including revisions, the energy companies had a reserve replacement ratio of 85% in 2023.

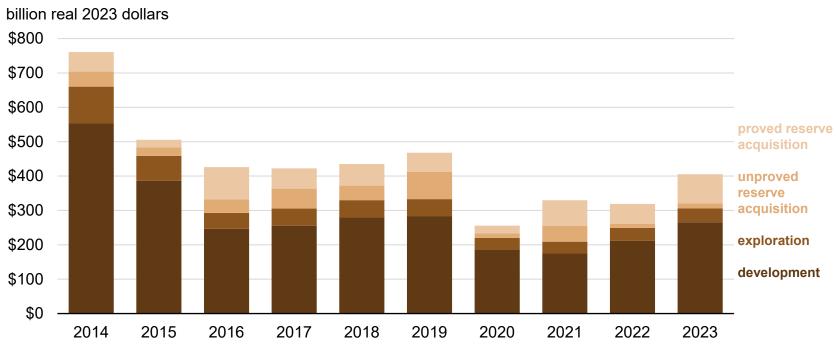
Data source: Evaluate Energy data of companies with publicly available financial statements

Note: Excludes proved reserve revisions. Organic proved reserves additions include those added through extensions and discoveries and improved recovery.



Acquisition costs rose by 43% from 2022 to 2023 and represented a higher share of overall upstream costs

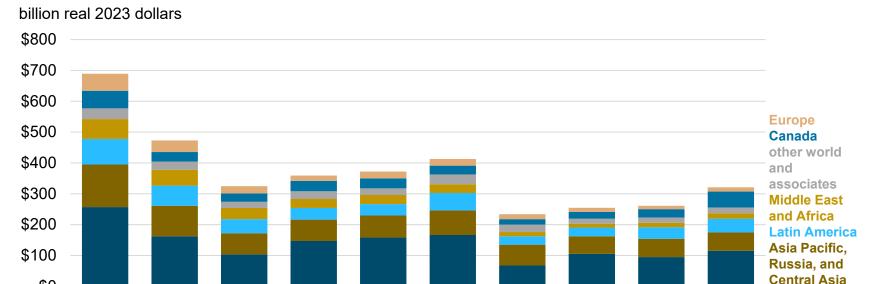
Upstream costs incurred, 2014–2023





Exploration and development spending increased 23% from 2022 to 2023

Exploration and development costs incurred, 2014–2023



Data source: Evaluate Energy data of companies with publicly available financial statements

2017

Note: Includes costs incurred from acquiring unproved reserves. Associate company spending represents affiliates in which a company owns an equity stake. The costs incurred report does not provide a geographic breakdown of associate company spending.

2019

2020

2021

2022

2023

2018



\$0

2014

2016

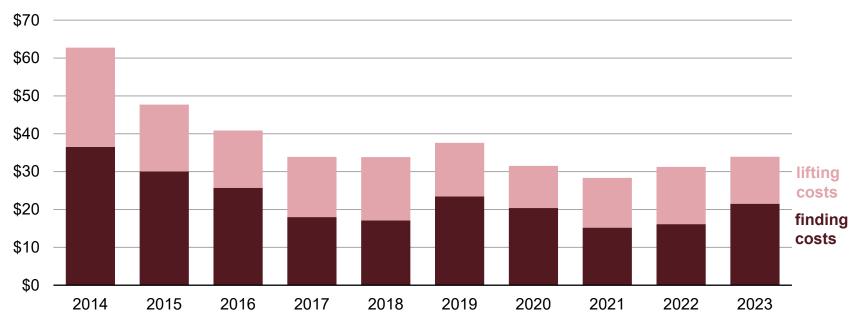
2015

United States

Finding plus lifting costs increased 9% from 2022 to 2023

Finding plus lifting costs, 2014–2023

real 2023 dollars per barrel of oil equivalent



Data source: Evaluate Energy data of companies with publicly available financial statements

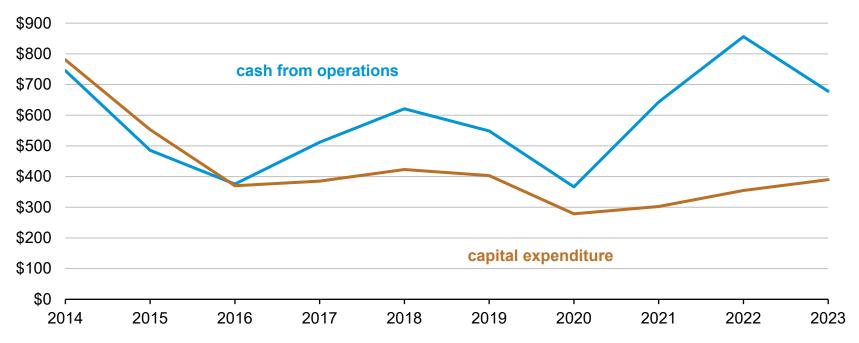
Note: Excludes proved reserve revisions



Cash from operations decreased by 21%, and capital expenditure increased by 10% from 2022 to 2023

Cash from operations and capital expenditure, 2014–2023

billion real 2023 dollars

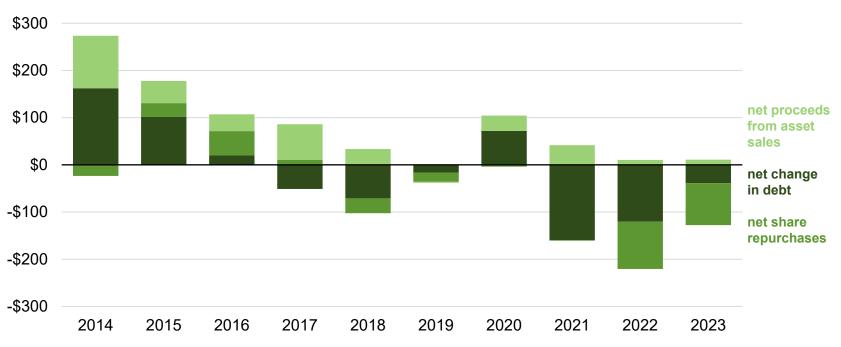




The companies decreased net debt by \$39 billion and allocated \$89 billion to net share repurchases in 2023

Financing activities, 2014–2023

billion real 2023 dollars

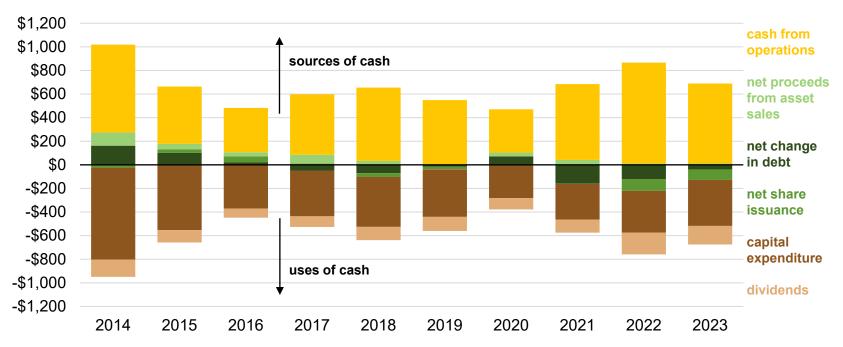




Cash from operations decreased to \$678 billion, and capital expenditure increased to \$390 billion in 2023

Sources and uses of cash, 2014-2023

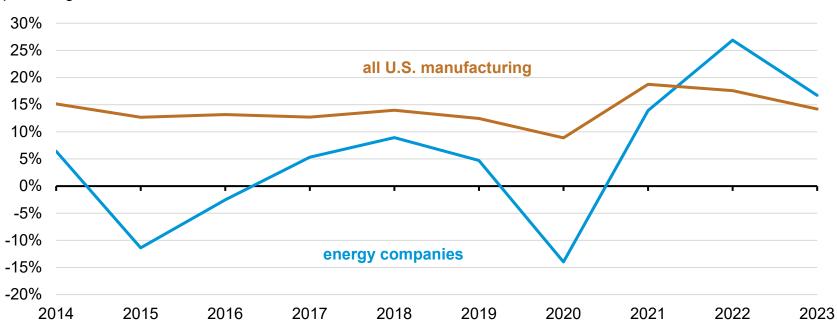
billion real 2023 dollars





Return on equity for the energy companies decreased to 17%, and for U.S. manufacturing companies it decreased to 14% in 2023

Return on equity, energy companies and U.S. manufacturing companies, 2014–2023 percentage

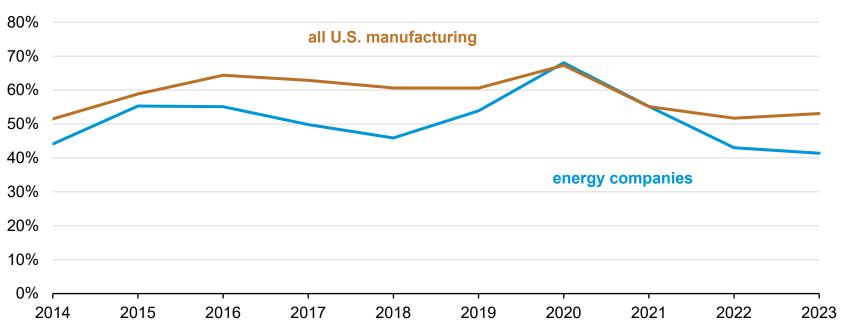


Data source: Evaluate Energy data of companies with publicly available financial statements and U.S. Census Bureau



The long-term debt-to-equity ratio decreased to 41% for the energy companies and increased to 53% for U.S. manufacturing companies

Long-term debt-to-equity ratio, energy companies and U.S. manufacturing companies, 2014–2023 percentage



Data source: Evaluate Energy data of companies with publicly available financial statements and U.S. Census Bureau

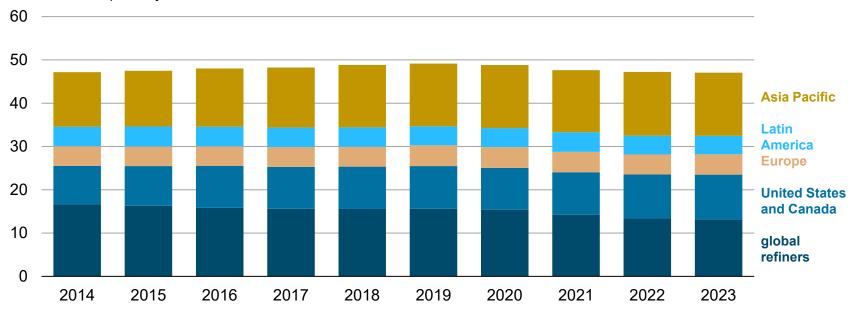


Downstream Companies

Among the refining companies, global refining distillation capacity decreased slightly from 2022 to 2023

Global refining distillation capacity by region, 2014–2023

million barrels per day



Data source: Evaluate Energy data of companies with publicly available financial statements

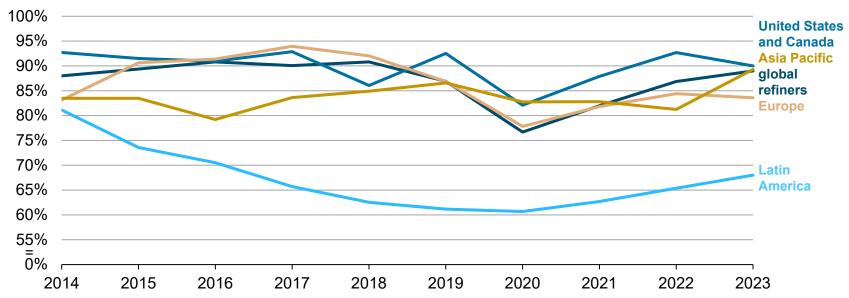
Note: A global refiner is a company with refining assets in different regions of the world. We used Sinopec Corp.'s 2022 distillation capacity number for 2023 because its 20-F filing was unavailable.



Capacity utilization for these refining companies averaged 87%, and North American refiners had the highest capacity utilization in 2023

Refining capacity utilization by region, 2014–2023

percentage



Data source: Evaluate Energy data of companies with publicly available financial statements

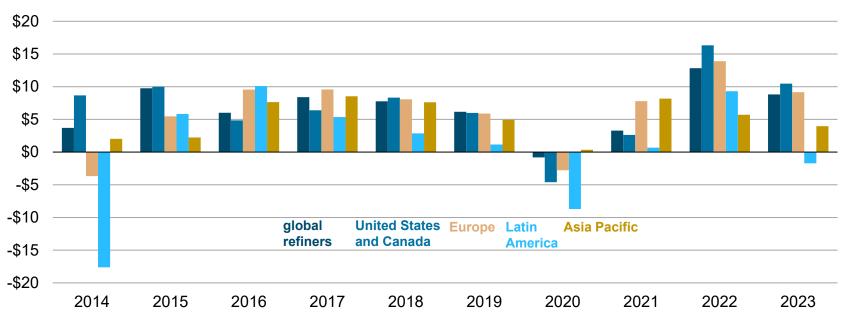
Note: A global refiner is a company with refining assets in different regions of the world. We used Sinopec Corp.'s 2022 distillation capacity number for 2023 because its 20-F filing was unavailable.



Among the refining companies, earnings per barrel processed decreased on average in all regions from 2022 to 2023

Refiner earnings per barrel of oil processed by region, 2014–2023

real 2023 dollars per barrel



Data source: Evaluate Energy data of companies with publicly available financial statements Note: A global refiner is a company with refining assets in different regions of the world.



Appendix: List of companies in the upstream analysis

Advantage Energy Ltd. Africa Oil Corp. Aker BP ASA Alvopetro Energy Ltd. Amplify Energy Corp. Antero Resources Corporation APA Corporation

ARC Resources Ltd. Arrow Exploration Corp.

Ascent Resources Utica Holdings, LLC Athabasca Oil Corporation

Barnwell Industries Inc. **Battalion Oil Corporation** Baytex Energy Corp. Beach Energy Limited Berry Corporation

Birchcliff Energy Ltd. Black Stone Minerals LP

BlueNord ASA Bonterra Energy Corp.

BP Plc.

California Resources Corporation Callon Petroleum Company

Canacol Energy Ltd.

Canadian Natural Resources Limited Cardinal Energy Ltd.

Cenovus Energy Inc.

Chesapeake Energy Corporation Chevron Corporation

Chord Energy Corporation

Civitas Resources, Inc. Clearview Resources Ltd.

CNOOC Limited CNX Resources Corporation

Compania General de Combustibles S.A. Comstock Resources, Inc.

ConocoPhillips

Continental Resources Inc. Cooper Energy Limited Coterra Energy Inc.

Crescent Energy Company Crew Energy Inc. Crown Point Energy Inc. Devon Energy Corporation

Diamondback Energy Inc. Diversified Energy Company PLC

DNO ASA Ecopetrol S.A.

Empire Petroleum Corporation FNAP

Enauta Participacoes SA Enerplus Corporation

ENI S.p.A.

EOG Resources. Inc. Epsilon Energy Ltd. EQT Corporation Equinor ASA

Evolution Petroleum Corporation

ExxonMobil

Frontera Energy Corporation

Galp Energia

Gear Energy Ltd. Genel Energy Plc GeoPark Limited

Gran Tierra Energy Inc. Granite Ridge Resources, Inc. Gulfport Energy Corporation Headwater Exploration Inc.

Hemisphere Energy Corporation

Hess Corporation HighPeak Energy, Inc. Horizon Oil Limited INA Group Inpex Corporation

InPlay Oil Corp. International Petroleum Corporation Japan Petroleum Exploration Co., Ltd.

Journey Energy Inc. Jura Energy Corporation

JX Energy Ltd. Karoon Energy Ltd. Kelt Exploration Ltd. Kiwetinohk Energy Corp. Kolibri Global Energy Inc. Kosmos Energy Ltd.

Lucero Energy Corp. Magnolia Oil & Gas Corporation

Marathon Oil Corp.

Matador Resources Company Maurel & Prom SA

MEG Energy Corp. Murphy Oil Corporation National Fuel Gas Company New Zealand Oil & Gas I td Northern Oil & Gas. Inc.

NuVista Energy Ltd. Obsidian Energy Ltd.

Occidental Petroleum Corporation Oil and Gas Development Co Ltd

Oil India Limited OKEA ASA OMV Group ONGC

ONGC Videsh Limited Orca Energy Group Inc.

Ovintiv Inc. Pampa Energia SA Panoro Energy ASA Paramount Resources Ltd. Parex Resources Inc.

PEDEVCO Corp. Pemex

Permian Resources Corporation Perpetual Energy Inc. Petrobras (IFRS US\$ Current)

PetroChina Company Limited PetroReconcavo S A PetroRio S.A. PetroTal Corp. Petrus Resources Ltd.

Peyto Exploration & Development Corp. PHX Minerals Inc.

Pieridae Energy Limited Pine Cliff Energy Ltd.

Pioneer Natural Resources Company Prairie Provident Resources Inc. PrimeEnergy Resources Corporation

PT Energi Mega Persada Tbk PTT Exploration and Production (PTTEP)

Questerre Energy Corporation Range Resources Corporation

Repsol

Riley Exploration Permian, Inc. Rina Eneray Inc

ROK Resources Inc. Royale Energy Inc. Rubellite Energy Inc.

SandRidge Energy, Inc. Santos Limited Saturn Oil & Gas Inc.

ShaMaran Petroleum Corp.

Shell Plc

SilverBow Resources, Inc. Sino Oil and Gas Holdings Limited

Sinopec Corp. SM Energy Company

Southwestern Energy Company

Spartan Delta Corp. Star Energy Group Plc Suncor Energy Inc.

Surge Energy Inc. Talos Energy Inc.

Tamarack Valley Energy Ltd. Tellurian Inc.

Tenaz Energy Corp. Tethys Oil AB

Tethys Petroleum Limited Topaz Energy Corp.

TotalEnergies SE Touchstone Exploration Inc.

Tourmaline Oil Corp. U.S. Energy Corp. Unit Corporation Vaalco Energy Inc

Valeura Energy Inc. Var Energi ASA

Veren Inc. Vermilion Energy Inc.

Vista Energy S.A.B. de C.V. Vital Energy, Inc. (formerly Laredo)

W & T Offshore, Inc. Whitecap Resources Inc. Woodside Energy Group Ltd Yangarra Resources Ltd.

YPF Sociedad Anonima

Data source: Evaluate Energy data of companies with publicly available financial statements Note: Some companies merged, split, or delisted before 2023. A total of 175 companies existed in 2023.



Appendix: List of companies in the downstream analysis

Alon USA Energy Andeavor

Bharat Petroleum Corporation Limited

Blue Dolphin Energy Co

BP Plc.

Calumet Specialty Products Partners, L.P.

Cenovus Energy Inc. Chevron Corporation

Cosmo Energy Holdings Co., Ltd.

CVR Energy, Inc.
Delek US Holdings

Ecopetrol S.A.

ENEOS Holdings, Inc.

ENI S.p.A. ExxonMobil Galp Energia Grupa Lotos

HF Sinclair Corporation Husky Energy Inc. Imperial Oil Limited

INA Group

Indian Oil Corporation Limited

Marathon Petroleum Corporation

MOL Group

Motor Oil Hellas

Neste Corporation

OMV Group

Par Pacific Holdings, Inc.

PBF Energy Inc

Pemex

Petrobras (IFRS US\$ Current) PetroChina Company Limited

Phillips 66

PKN Orlen SA

Repsol

Shell Plc

Sinopec Corp.

Suncor Energy Inc.
TotalEnergies SE

TUPRAS

Valero Energy Corporation Western Refining Inc.

Data source: Evaluate Energy data of companies with publicly available financial statements Note: Some companies merged, split, or delisted before 2023. A total of 42 companies existed in 2023.



Brief description of terms

- Cash from operations is a measure of income from the company's regular business activities.
- Capital expenditure is cash used to purchase property, plant, and equipment.
- Financing activities measure inflows and outflows in debt or equity markets, including dividends, share issuance or repurchases, and debt issuance or repayments.
- Return on equity is a measure of the profit a company earns on money that shareholders have invested.
- *Market capitalization* is the total value of a company's outstanding, publicly traded shares.



Brief description of terms

- Net income represents profits after taxes and depreciation.
- Asset impairments occur when a company lowers the estimated value of a property to reflect current market value, which may result from the loss of production potential or a decline in oil prices.
- Reserve revisions are changes to prior year-end proved reserve estimates, either
 positive or negative, resulting from new information other than an increase in proved
 acreage (extension). Revisions may include increases of proved reserves associated
 with the use of improved recovery techniques and better equipment. They also include
 corrections of prior year arithmetical or clerical errors and adjustments to prior yearend production volumes to the extent that these alter reserves estimates.



Brief description of terms

- *Upstream activities* refer to crude oil exploration, production, and other operations that occur before refining.
- Downstream activities refer to refinery operations, product sales, and marketing at the wholesale and retail levels.
- Associate companies are affiliates in which a company owns an equity stake.

